

Revenue	Previous Year	Actual for the Current Year	Budget for Current Year
Professional fees	\$890,000		\$1,060,000
Reimbursable expenses	90,000		106,000
Interest revenue	1,000		0
Other income	0		0
TOTAL Gross Revenue	981,000		1,166,000
Expenses	Previous Year	Actual for the Current Year	Budget for Current Year
Wages and benefits	\$390,000		\$466,000
Consulting fees	70,000		85,000
Management fees	70,000		90,000
Printing and reproduction	14,000		17,000
General office supplies	30,000		42,000
Rent	26,000		26,000
Temporary employment services	8,000		6,000
Insurance	28,000		33,000
Travel	20,000		22,000
Automobile expenses	25,000		25,000
Depreciation and amortization	24,000		22,000
Bad debts	26,000		20,000
Bank charges and interest	8,000		9,000
Legal and accounting fees	6,500		7,000
Telephone and facsimile	7,500		8,000
Delivery and postage charges	9,000		8,000
Photography	4,000		4,000
Architectural supplies	6,500		8,000
Business taxes	7,500		7,500
Memberships and dues	4,000		4,500
TOTAL	784,000		910,000
Revenue less expenses (Profit or Net Earnings)	\$197,000		\$256,000